



Large Meetings

How Our Rates Compare

A side-by-side analysis of the costs at
Catalyst Ranch versus a downtown hotel

Number of Participants 100
Number of Full Days 1

	<u>Count</u>	<u>Catalyst Ranch</u>	<u>Downtown Hotel</u>
Venue			
Full-Day Room Rental	1	\$10,740	Included, with catering minimums*
Meeting Planning Services		free	n/a
Room Set-up & Labor	1	free	100
Parking (est. at 50% of participants/day)	50	500	2325
Ranch Hand Support		free	n/a
Sub-Total		\$11,240	\$2,425

Technology			
Digital projector & screen	1	free	650
Audio System with lapel or handheld microphones	1	free	460
Dedicated internet connection	1	free	250
Additional wireless internet users	99	free	990
Speaker Phone	1	free	150
Powerstrip	1	free	15
Extension cord	1	free	15
Technical Labor Support (4 hr minimum)		free	375
Sales Tax on A/V		free	101
Service Charge on A/V		free	n/a
Sub-Total		\$0	\$3,006

Supplies			
Flipchart Easel with pad & markers	2	free	190
White Board & markers	1	free	225
Meeting supplies: notepads, pens, sticky notes	100	free	60
Non-Traditional Meeting Supplies		free	n/a
Sub-Total		\$0	\$475

Food & Beverage			
Coffee & Tea	100	free	1,000
Water, Soda & Juice	100	free	2,000
AM Snack Service	100	free	1,800
PM Snack Service	100	free	2,500
Continental Breakfast	100	2250	4,220
Hot Buffet Lunch	100	2675	5,980
Gratuity		1084	3,850
Tax		505	2,188
Sub-Total		\$6,513	\$23,538

TOTAL		\$17,753	\$29,444
Total Per Person Per Day		\$178	\$294