



How Our Rates Compare

A side-by-side analysis of the costs at Catalyst Ranch versus a downtown boutique hotel

Number of Participants 25
 Number of Full Days 1

	<u>Count</u>	<u>Catalyst Ranch</u>	<u>Downtown Hotel</u>
Venue			
Full-Day Room Rental	1	\$2,750	300
Meeting Planning Services		free	n/a
Tailored Room Set-up & Labor	1	free	n/a
Parking (est. at 50% of participants/day)	13	130	495
Staff support throughout the day		free	n/a
Sub-Total		\$2,880	\$795
Technology			
Digital projector & screen	1	free	635
Audio System with lapel or handheld microphones	1	free	460
Dedicated internet connection	1	free	250
Additional wireless internet users	24	free	685
Technical Labor Support (4 hr minimum)		free	325
Sales Tax on A/V		free	270
Sub-Total		\$0	\$2,625
Supplies			
Flipchart Easel with pad & markers	2	free	135
White Board	1	free	80
Meeting supplies: notepads, pens, sticky notes	25	free	60
Non-Traditional Meeting Supplies		free	n/a
Sub-Total		\$0	\$275
Food & Beverage			
Coffee & Tea	25	free	250
Water, Soda & Juice	25	free	500
AM Snack Service	25	free	415
PM Snack Service	25	free	525
Continental Breakfast	25	537	1,055
Hot Buffet Lunch	25	669	1,495
Gratuity		265	776
Tax		124	452
Sub-Total		\$1,595	\$4,752
TOTAL		\$4,475	\$8,447
Total Per Person Per Day		\$179	\$338